

## RevitaLending Fix and Flip Program Matrix

June 2021

	Level 1	Level 2	Level 3
Experience Level (projects completed within the past 3 years):	None (0 projects completed)	1 to 2 similar projects completed	3+ similar projects completed
Max % of purchase price we will fund:	Up to 80% of purchase price	Up to 85% of purchase price	Up to 90% of purchase price Min credit score to qualify: 650
Max LTARV:	Up to 65% LTARV	Up to 70% LTARV	Up to 70% LTARV
Max % of rehab budget we will fund:	100% of rehab budget	100% of rehab budget	100% of rehab budget
Rate / Points:	Typically range from 7.49% to 11.99% (depending on experience and credit)		

Note: Please advise if you have an active Realtor's License or a General Contractor's License as this can potentially be used towards your experience level

Types of properties:	Non-owner occupied. 1 to 4 Units, Condos and Townhomes (Multi-Family 5-10 units and Mixed-Use, case-by-case)	
Types of Transactions:	Purchases or Refinances (terms for refinancing may differ from Level 1 to 3 above).	
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Borrower documentation:	1. Ratified contract	
	2. Rehab budget	
	3. Proof of experience (list of previous projects, HUD-1 Settlement statements, Operating Agreements, etc.)	
	4. Entity docs (docs related to LLC, Inc, Trust, etc.) Tax ID Number)	
	5. Proof of funds - must show you can cover closing costs, initial repairs and at least 4 months of monthly	
	payments	
	6. Driver's License (or government issued ID)	
	7. Proof of insurance prior to closing	
Upfront costs:	Cost of appraisal or valuation report, cost of credit / background check, cost of property inspection (if applicable)	
Term:	12 months (with option to extend if necessary)	
Minimum credit score:	620 for all programs   Minimum credit score to qualify for 90% of purchase price (as described in Level 3 above): 650	
BK, Foreclosures, Short Sales,	None in the part 26 menths. Also, delinguent debt must be brought current prior to closing or at closing (this	
Modifications, Deed-in-Lieu:	includes mortgages, liens, and/or judgments)	
Minimum / Maximum Ioan amounts:	Min: \$100,000 / Max: \$2 5Million / higher lean amounte, and hy and	
	Min: \$100,000 / Max: \$2.5Million (higher loan amounts, case-by-case)	
Minimum as-is value:	Draparty must appraise for at least \$100,000, as is (before reportion)	
withintum as-is value:	Property must appraise for at least \$100,000, as-is (before renovation)	

Valuation:	Full appraisal. BPO's considered case-by-case but only for experienced borrowers with credit scores of at least 680 and loan amounts less than \$500,000	
Prepayment penalty:	None	
Profit margin:	Deal must show a profit (at least 10 to 15% profit margin)	
Proof of Income:	Not required (no income tax returns, no proof of employment, no proof of income)	
Proof of Funds Consideration:	Bank statements: 100%   Retirement accounts: 50%   Stocks, Bonds, Mutual Funds: 50%	
Eligible States:	Primarily DC, MD, VA, NC, SC, FL, GA, NJ, NY, PA and TX. Other states, case-by-case. No rural areas.	
	To determine if property will be considered rural by us, please go the USDA Property Eligibility <u>page</u> (United States Department of Agriculture) or the Consumer Financial Protection Board   Rural or Underserved Areas Tool <u>page</u> (Consumer Financial Protection Board). If property is classified as "rural" or "underserved", we will be unable to finance it.	
Borrowing entities allowed:	Limited Liability Corporations, Limited Partnerships, General Partnerships, and Corporations. Loan must be taken in business name. We do not make loans to individuals.	
Adjustments to terms may be made if:		
<ul> <li>(1) rehab budget is more than 50% of pur</li> <li>(2) derogatory items are found on the cre</li> <li>(3) past projects listed for experience wer</li> <li>(4) loan exceeds \$500,000</li> </ul>		
Additionally, underwriting reserves the rig	ht to adjust pricing based on risk analysis, project complexity, feasibility, and/or valuation or environmental reports.	

Exceptions: Considered, case-by-case. Please present compensating factors at time of application.

Submission process: Apply at <u>www.RevitaLending.com</u>

For questions, please contact Georges Franco (202) 595-5472 | <u>georges@revitalending.com</u> Terms and conditions are subject to change. Final pricing requires underwriting approval.

We also offer Small Balance Commercial Bridge Loans. Please visit us at: <u>www.RevitaLending.com</u>